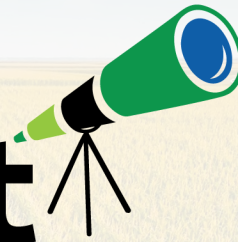


# VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

July 2024

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## Exciting Changes coming to eTraining!

By Theresa Willems, Chief Operating Officer - [theresaw@agvantage.com](mailto:theresaw@agvantage.com)

Hi everyone! I hope you are enjoying these beautiful and lush days of summer! It has been quite the year here in the upper Midwest for weather, but overall, crops in most areas here are looking surprisingly good, so let's hope that trend continues into harvest season.

As we slowly prepare to begin the annual transition from the summer months to more fall-like weather, we have some exciting changes to our eTraining schedule and processes that I would like to announce!

Our training team has reviewed the existing class schedules and have added some new classes to our offerings in order to keep up with our adapting software. A few classes have dropped off as well to ensure all of our context stays relevant to the ever-changing world of AgVantage Software. We also reviewed all the class agendas to make sure that the descriptions of each session are an accurate portrayal of the topics our instructor will be covering so you can get the right people from your company to attend each session. So, be sure to look for those new classes heading your way soon!

Also, as technologies and innovation change around us, we are excited to begin using Microsoft Teams as the collaboration tool for our eTraining sessions starting with the September sessions. Over the course of the last few years, Teams has really advanced the features that will allow for this product to be used in a more online seminar type setting. We welcome this change and hope you find the added features of benefit as we roll out this enhancement to our eTraining program.

**"We look forward to continuing to offer our customers these learning opportunities on a regular basis"**

*(continued on page 2)*

Finally, we will be updating the registration process on our website. The current calendar function is going to be replaced with a much more streamlined and searchable class listing with registration right from the web page. You will be able to filter the classes that are shown on your screen by software package and dates. These changes will really make the entire process streamlined and easier to manage!

[View e-Training Calendar](#)

DATES ▾ FILTER BY PACKAGE ▾

July 2024

**JUL 23** ADMIN  
**Edge & eAgVantage Admin**  
● 2:00 PM - 4:00 PM

Learn how to Add and Edit Users along with maintaining User Authority through Edge  
Enable and Disable User Profiles and assign users to Printers  
Maintaining eAgVantage Accounts and setting up Internal Use eAgVantage Accounts  
Setup Users to enable themselves when they are disabled

(NOTE: Due to the subject material being discussed AgVantage Support will be approving all participants to be accepted into this e-training.)

**JUL 24** AR  
**V8.1 Edge AR Q&A**  
● 10:00 AM - 12:00 PM

Ask questions about Edge AR.

**JUL 24** CREDIT  
**Edge Credit & Collections**  
● 2:00 PM - 4:00 PM

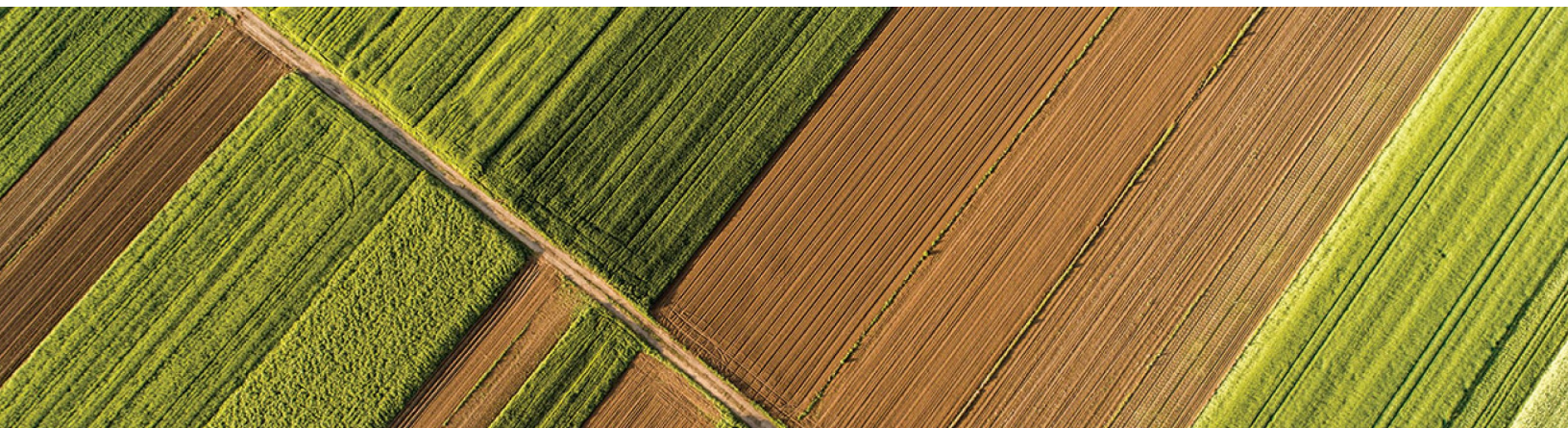
\*Credit & Collection is now in EDGE!  
\* Snapshot views of each customer  
\* Individual customer flags  
\* Confidential Credit comments  
\* Credit calendar

REGISTER

REGISTER

As this new eTraining process rolls out, we will be publishing the new registration links to P.U.L.S.E. Watch for those announcements and these changes by mid-August for the September classes! We look forward to continuing to offer our customers these learning opportunities on a regular basis and hope you take advantage of as many sessions as possible.

Enjoy the rest of the summer!  
Theresa







## AgVantage National Conference Recap

By Lisa Sick, VP Marketing & Conferences - [lisas@agvantage.com](mailto:lisas@agvantage.com)

**AgVantage 2024 National Conference**  
**June 19-21, 2024 Radisson Blu – Mall of America**

What a wonderful time we had at the AgVantage 2024 National Conference at the Radisson Blu in the Mall of America in June!



With this being an Olympic year, AgVantage went “Game On” from the Opening Ceremony on Tuesday Night to the Closing Ceremony on Friday. There was a wealth of inspiration, knowledge, and networking that brought industry leaders from across the USA together for “Teaming up with Technology”. Check out some of these photos and view the event page on our website for more.

### Tuesday June 19, 2024 Opening Ceremony

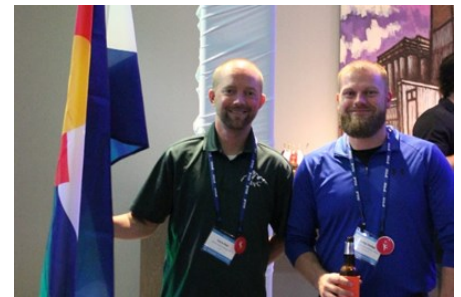
AgVisors, newbies, sponsors and guests paraded into the Opening Ceremony waving their state flag proudly. Just in time for the lighting of the torch and the amazing Olympic Ribbon Dancers.



Above—ALCIVIA, 9 of the 14 attendees from WI

Above Right—Morrow County Grain Growers from OR

Below—AgBest Cooperative from IN



Above—The Corys from CO

Below Left—Chantel leads AgPartners of MN

Below—Skagit Farmers Supply from WA



(continued on page 4)



Left—Adell Coop Union of WI  
Below Left—Premier Companies of IN  
Below—Bob of Allied Cooperative of WI lighting the torch



Above—Sunrise Cooperative from OH  
Right—The AgVantage Olympic Ribbon Dancers



*Customer Comment: "I Loved the 'Game On' mixer. It was a great opportunity to meet people in a fun environment."*

**Wednesday June 19, 2024**

Wednesday was stacked with power hitters that know how to swing for the fence, and don't often share their playbook.

**Michelle Blomberg**, CEO of AgVantage Software shared her amazing stories of the team culture at AgVantage Software.



**Ross Bernstein**, Best-selling author of 50 sports books, and award-winning peak performance hall of fame business speaker shared his keynote presentation on "The Code" that identifies success in sports and the correlation to success in business.

Ross had people laughing and got the event started with a bang!

[rossbernsteinspeaking.com](http://rossbernsteinspeaking.com)



*(continued on page 5)*



Throughout the day on Wednesday, the AgVantage team and special guests shared the latest technology in all aspects of AgVantage software, services, and interfaces. There were multiple tracks and sessions running simultaneously offering something for everyone in attendance. Accounting, Inventory Control, Grain Management, Energy Tracking of Tanks & Deliveries, Agronomy on Fields, Seed Distribution, and other special sessions on CRM, Document Transfers, and the AgVantage web app called POCKET that incorporates all of these areas of Ag Business for growers.



**Wednesday Evening AgVantage Olympics**

Attendees sure brought their best game as they participated in the AgVantage Olympics. They took part in the Trivia games and Amazing Race around Nickelodeon Universe in the Mall of America. These are the medal winners on the Olympic podium.



*Our Gold Medal Winners!  
The "Hot Pinkies" Olympic Volleyball Team*



*Our Silver Medalists!  
"The SH\*#" Olympic Soccer Team*

**Customer Comment:** "The AgVantage team is great and always put on great events. I love attending this conference and I am never disappointed."



*Our Bronze Medal Winners!  
The "Purple Hurlers" Olympic Track & Field Team*

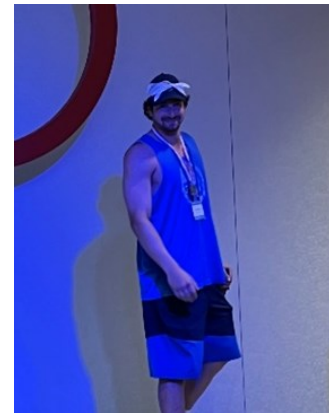
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Left—The “Tennis Titans” Team won medals for Best Torch  
Right—The “Horse of Course” Equestrian Team won medals for “Best Team Name”

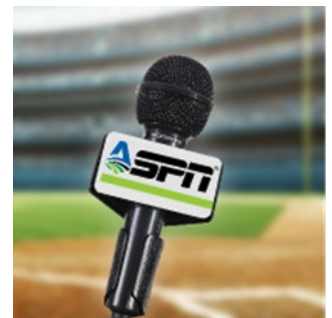


Costume Contest Winners



**Thursday June 20, 2024**

Thursday’s started with “**Sideline Interviews with the Pros**” We got to hear from other attendees in the industry about how they use different parts of AgVantage Software in the areas of Security, Credit and Collections, POCKET, BuyPad, Going from Legacy to EDGE, and the AgVisor program.



The AgVantage team and guests continued open discussions on the latest technology in all aspects of AgVantage software, services, and interfaces. There were Seed and IT Tracks added with special guests from IBM, Clifton Larson Allen LLP, and customers who shared their IT experience with us.

**Customer Comments: “I always learn from these conferences!”  
“Great information and back and forth in sessions”**

*(continued on page 7)*



**Thursday Evening Dinner Cruise on Lake Minnetonka**

It turned out to be a beautiful night for delightful dinner cruise on a luxury yacht on Lake Minnetonka. We enjoyed good food and beverages and beautiful estates along the 114 miles of shoreline along Lake Minnetonka.



*Customer Comment: "So much fun. A great networking experience"*

**Friday June 21, 2024**

Spending Friday morning all together was a huge hit as we teamed up with technology in every aspect of business. Theresa Willems led the lineup sharing the process of what happens behind the curtains as AgVantage evaluates each one of your suggestions and takes them through the process to "Delivering Customer Service Excellence".

**Chalk Talk: Utilizing Your Tech Tools** was an enlightening time to reflect on the tech tools you should have in place for your customers, staff and board of directors.

We want you to be taking full advantage of all the technology AgVantage Software offers.



**Erin Mies of People Spark Consulting, "Teaming Up Through Change"**

Erin Mies joined us to teach us how to effectively communicate with our team members and to help each other through changes in new technology.



**Customer Comment: "Everyone at AgVantage listens to your comments, concerns, and/or issues and is always willing to help in whatever way they can. We appreciate the partnership we have with AgVantage. Keep up the great work!!"**

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**Thank you!**

We sincerely appreciate you taking your time and energy to participate in the AgVantage 2024 National Conference. We are grateful for your suggestions as they drive our business every single day. Thank you to our sponsors for being part of this event. Happy Summer to all!



Customer Comment: "Another great year with great comradery! I learned so much that Agvantage is doing. I hope my employer jumps on board to utilize these features. I hope they send me again next year!"



Thank you!  
From the AgVantage Team





## Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - [elisem@agvantage.com](mailto:elisem@agvantage.com)

Hello everyone!

Here is an overview of our upcoming month’s eTraining class schedule \*\*. Please take a moment to view our eTraining calendar via the link below and follow directions to register for any of our eTraining classes\*.

[https://www.supersaas.com/schedule/agvantage/AgVantage\\_E-Training\\_Schedule](https://www.supersaas.com/schedule/agvantage/AgVantage_E-Training_Schedule)

Please email [elisem@agvantage.com](mailto:elisem@agvantage.com) or [support@agvantage.com](mailto:support@agvantage.com) for any questions or concerns about eTraining.

### Wednesday 8/14

2pm—4pm CST

**Booking & Prepay**

### Thursday 8/15

10am—12pm CST

**Edge Energy**

### Wednesday 8/21

10am—12pm CST

**PC Energy**

### Thursday 8/22

10am—12pm CST

**Edge General Ledger**

2pm—4pm CST

**AgVantage V8.1 & Edge—New Features**

### Wednesday 8/28

10am—12pm CST

**Edge Accounts Payable**

2pm—4pm CST

**Grain Discount Schedules**

### Thursday 8/29

10am—12pm CST

**V8.1 Edge Inventory Q&A**

\*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>

\*\*Classes are subject to time and date changes. Anyone already registered for a class will be notified on a time or date change.



## Update on New Software Releases

By Tim Underwood, VP Development - [timu@agvantage.com](mailto:timu@agvantage.com)

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

- ACH**  
Grain - If customer nets 0 do not write out to ACH Bank file (634941)
- AGING**  
Add ability to 'exclude terms' to aging file (619546)
- AUDIT**  
Add additional fields in customer master for audit tracking (618242)
- Edge Credit**  
Increase length of delinquent balance file fields (636847)
- Edge Admin**  
Add ability to sort headings on spool file (607132)
- Edge Agronomy**  
Ability to select separate documents to each printer (634087)  
Ability to print multiple copies to system printers (634371)
- Edge Accounts Payable**  
Void misc check (435174)  
New report - open accounts payable by payment type (612228)  
Add vendor export option (616451)  
Add additional search functions (617245)  
Bank reconciliation update (621531)  
Check printing - Added check date validation to merge month (623021)
- Edge Accounts Receivable**  
Add Farm Plan to customer portal (443629)  
Flag item to allow zero UPR and Edge Invoicing to use that flag (492511)  
Update prices screen to show margins (590129)  
Add option to summarize by department & general ledger on year end report (612766)  
Add CSV option to Budget Balances Report (614383)  
Bank deposit report to PDF & CSV (614432)  
Balance invoice lookup to show money down information (621591)  
Contract type maintenance (631264)  
Contract item maintenance (631265)  
Contract default maintenance (631266)
- Edge Dispatching - Energy**  
Allow refill site to be picked more than once in a route (597439)
- Edge General Ledger**  
Detail inquiry - Add headings to PDF (636091)
- Edge Grain**  
Add daily sales loads report (344534)  
Grain inventory recap - user defined crop order (447594)  
Add open grower trades (484879)
- Edge Inventory**  
Inventory summary report add CSV option (561413)

*(continued on page 11)*



## Edge Patronage

Prior year update after check run (493280)  
Patronage activity report to CSV (616326)

## Edge Seed

Add a way to identify split plans on the seed grower plan grid (607923)  
Return and haulback button and authorities (635024)  
Bayer corn returns (636626)

## Edge Invoicing

Use transaction code 7 - journal entry (615637)  
Ability to create proposals (621581)  
Payment mode - display paid off invoices until the batch is merged (626708)

## Interfaces

Add prompts to Passport Card export file (625173)  
Use discount tables from Valero interface menu on loads (628580)  
VALERO - direct ships - allow default misc disc code (631227)  
Maintenance screen for Valero terminal file (632894)

## PC Energy

Add start and stop time to leak check info (614920)  
If PO or discount in tank file, required to print on invoice (619263)  
Only show tax contracts when completing a taxable delivery (630690)

## PC Grain Scale

Integration of MCI Tester (594070)

## PC Time

Add refresh button to web/mobile kiosk (630276)

## POCKT

Limit location dropdown for cash bids (555316)  
Create menu for past deliveries (615595)  
Limit agronomy orders based on status (616903)  
Add Proof of yield download to year end menu (632741)  
Move POCKT settings to EdgeAR menu (1 of 2) (636627)  
Move POCKT settings to EdgeAR menu (2 of 2) (636696)  
Add option to reset PIN Code if forgotten (636936)

## Payroll

Payroll for no FICA/Medicare (H2A/J1 Visa Employees) (579792)

Remember to check your PULSE for more details on these Edge product enhancements.

